



Colin MacPhee CGMC Ltd

**Residual assets
Risks and Opportunities**



MINISTRY OF DEFENCE

**CONCEPT ASSESSEMENT DEVELOPOMENT
MANUFACTURE INSERVICE DISPOSAL
CADMID**



- **DSA has sole authority across MOD for the disposal element of the procurement cycle**



SALES IN LAST 8 YEARS



- 30 operational warships
- 47,000 cars, trucks
- 300 aircraft
- 500,000 computers
- 12,000 machine tools
- 120,000 tonnes scrap metal
- 50,000 cubic metres clothing





MINISTRY OF DEFENCE



MINISTRY OF DEFENCE



MINISTRY OF DEFENCE

PARTNERING IS KEY



- **Commercial Storage and Marketing Agreements**
- **Profit Sharing: Overheads met from sales**
- **1.4 sq ft storage**
- **Increased involvement of industry in Government to Government sales**



SAVINGS IN STORAGE COSTS



- RN – 10 years £170m: then £23m pa
- Army – Closure of Distribution outlets: release of “dead” space at Donnington and Bicester
- RAF £24m from accelerated closures





MINISTRY OF DEFENCE

THE AL HUSSEIN PROJECT



- Gift of 406 Challenger 1 tanks to Jordan
- Spares, Tools and Test equipment
- Training to British Army standards
- Through life support opportunities for Industry



THE AL HUSSEIN PROJECT



4 M578 TRACKED CRANES



2 JONES WHEELED CRANES

111 SCAMMELL COMMANDER TRACTOR UNITS

107 SCAMMELL COMMANDER TRAILER UNITS



MINISTRY OF DEFENCE



- The future
- More partnerships with industry
- Plasma Technology
- On line sales



Contact Information



**DSA Corporate Services,
2nd Floor, St Georges Court
Tel: 96305 3147**

www.edisposals.com



MINISTRY OF DEFENCE